

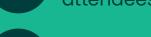
Post Show Report 2023

CPHI Barcelona united the global pharma supply chain for three days of powerful networking, collaboration, and innovation. It was our most successful event to date and the numbers reached were record breaking. Take a look at our post-show report for a snapshot of the companies, the countries and the pharma professionals CPHI connects at the heart of pharma.



53,935 attendees

17.80% increase compared to last year





2,400 (29.70% increase compared to last year exhibitors



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Join us in 2024:

www.cphi.com/europe





CPHI Barcelona 2023: Setting New Attendance Records

CPHI Barcelona exceeded expectations, achieving record attendance numbers and creating an electrifying buzz on the show floor. The event featured an array of onsite experiential activities and games, making it a resounding success. We are proud to showcase the highlights of the 3-day show in our recap, providing a glimpse into the vibrant atmosphere at the heart of pharma.

Attendance Overview:

Total attendance (Exhibit + attendees) 53,935

Visitor attendance (attendee) 26,110

Exhibiting companies 2,400

Take a look at the event highlights:





CPHI Barcelona Digital Footprint:



41,088 Facebook Followers



30,358 LinkedIn Followers



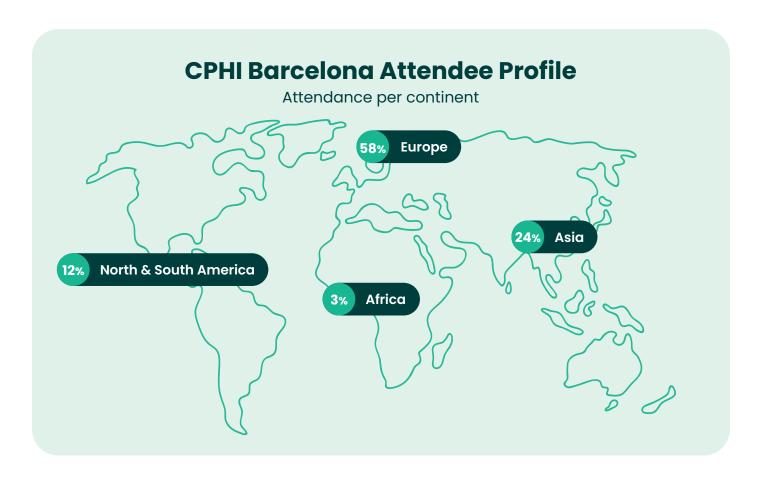
12,102Twitter
Followers



7,139Instagram Followers



4,496YouTube Followers



Representatives from 166 countries. Top 10 countries:



Attendee Profile

1 CEO / COO / President / Chairman	18%
2 Head of Department	16%
3 Manager with Staff	14%
4 Manager without Staff	11%
5 Managing Director	7%

Attendee Departments

1 Business Development	21%
2 Purchasing / Procurement / Sourcing	13%
3 Sales	10%
4 General Management	9%
5 Other	42%





Areas of Interest

APIs **46%** Finished Dosage Forms **41%**

Biopharmaceuticals 35%

Pharmaceutical Packaging 30%

Custom Manufacturing 29%

Attendee Organizations

Manufacturer/Innovator 41%

Distributor/Import Export 31%

Consultancy 8%

Contract Service 5%

Wholesale/Retail 5%





His Majesty's Trade Commissioner for Europe, Chris Barton GMG, attended the UK Pavilion at CPHI Barcelona.



Exhibitor country representatives. Top 10 countries:





















Exhibitor Departments

1 Business Development	30%
2 Sales	22%
3 General Management	11%
4 Marketing / Communications / PR	8%
5 Purchasing / Procurement / Sourcing	6%

Exhibitor Organizations

1 Manufacturer / Innovator	65%
2 Distributor / Import Export	13%
3 Contract Service	10%
4 Consultancy	3%
5 Engineering	2%



Conference Program

Did you miss some of our amazing content sessions? You can play them back in your own time on CPHI Online.

Watch our on-demand sessions ▶

Content Sessions



51 Sessions



57Speakers

2,650

Total attendees (54% increase)

Product Innovations



19 Sessions



25 Speakers

672

Total attendees

Key Speakers



Sheila Ann Mikhail Co-Founder and Former CEO Asklepios BioPharmaceutical, Inc



Ferenc Marofka
Policy Officer – Health - Medicines
European Commission



Magnus Blomberg Global Supply Network Strategy Director AstraZeneca



Sireesha Yadlapalli CEO Pharmatech Associates



Markus Sieger
CEO, Supply Sustainability, Polpharma
Vice President, Medicines for Europe



Giulia Usai Senior Director Procurement Sustainability **GSK**



Shilpi Ghosh CDMO Site Management Chapter Lead Roche



Alok Tayi Founder Vibe Bio



Frances Zipp
President and CEO
Lachman Consultant Services

It was great to collaborate with CPHI for the session and it was well received and very well organized.

Vinay Saluja, Global Head Development Services at Novartis



CPHI Barcelona Experiences

This year, our commitment to providing CPHI customers with an exceptional experience reached new heights. We saw exhibitors and attendees enjoy fun performances, entertaining games and impactful initiatives for an extraordinary show.



Watch the recap of the Awards Ceremony:

Take a look at the event highlights:













Reflecting back on the Event Planner and Award show excellence

The Event Planner

The Event Planner is your essential event companion. Be sure to download it before your next CPHI experience to access the exhibitor and visitor list weeks before the show, find out all the latest details and contact the companies you want to meet with.

The Event Planner stores your appointments, your event badge, the show floor plan and the content agenda all in one digital space. Additional function: Scan other badges and save promising new contacts directly in your app.

8,570+

Confirmed meetings

67,700+

Contacts made

504,700+

Total messages exchanged





CPHI Awards 2024

2023 marked the 20th anniversary of the CPHI Pharma Awards, two decades of celebrating innovation, entrepreneurship, and excellence in pharma. This year we had an incredible 80 companies nominated, across 12 exciting categories. We introduced two new categories: At the Heart of Pharma, recognising the companies, individuals and initiatives which nurture philanthropic, ethical and community-based ventures, and Start-Up Innovation, celebrating those committed to driving innovation, growth or sustainable development in pharma.

Explore the winners of the Pharma Awards on our website.

Learn more

Sustainability as a Key Priority

The Sustainability Centre

CPHI Barcelona's Sustainability Center was a clear example of what can be achieved by following the Better Stands program as well as being a meeting place for sustainability conversations. The stand itself was produced along the programme's guidelines. CPHI collaborated with a contractor familiar with the selection of reusable building materials, and with a clear plan for the next use of the stand after the show.

At the Sustainability Centre we were also able to share how CPHI is becoming a more sustainable event, with a focus on:

- 1. Greater waste reduction
- 2. Renewable electricity
- 3. Dedicated sustainability content tracks
- 4. Creating space for active discussion



* This image showcases a sustainable exhibitor stand, exemplifying the principles of the Better Stands Programme.



The Start-Up Hub: Connecting concepts with mentors and sponsors

The Start-Up Market

CPHI Barcelona was a hive of innovation with 40 dynamic Start-Ups onsite to showcase their talents at our first ever Start-Up Market. These young innovative companies, each with a team of 3 to 40 dedicated employees, brought a fresh energy to the event. Throughout the show, 25 engaging pitch sessions drew crowds, with engaged audiences. Visitors from 13 countries, including Japan, Brazil, the United States, and various parts of Europe, came together to support and celebrate global innovation.

Nurturing Start-Up initiatives

At CPHI Barcelona, we recognized the invaluable contributions of Start-Ups. To foster meaningful connections, we kicked off the event with a vibrant Start-Up Networking Breakfast on Day 1. The breakfast was a great opportunity to;

- Network
- · Share ideas
- Forge bonds

Start-Up Market roundtable

We also scheduled an Investor Roundtable led by Mark Robbins, Pharma-Services Senior Advisor, which shone a spotlight on Catalonia's innovation prowess and led to an elevated discourse around innovation and its impact on the industry.







In total, being a part of the Start-Up Market was a great success for us, especially from the perspective of generating leads and prospects which was beyond our expectations, and this segment is so tangible.

On the other side it was a brilliant opportunity to share business as usual with our Start-Up peers. We already hope and look forward to meeting again at one of the following events. **Sarmenta**



Exclusive Entry Into The Global Pharma Market

Pharma's largest event is making an exciting return to Milan on 8-10 October 2024.

Book Your Stand Today



CPHI Global Events

CPHI has a packed calendar of events across the globe, uniting the best minds in pharma for face-to-face connections. Whatever your sector or region, we are your gateway to the heart of Pharma!

Upcoming shows:



Pharmapack 24-25 January 2024 Paris, France

Register now:





CPHI North America

7-9 May 2024 Philadelphia, USA

Register now:





CPHI Japan

17-19 April 2024 Tokyo, Japan

Register now:





CPHI & PMEC China 19-21 June 2024

19-21 June 2024 Shanghai, China

Register now:





CPHI South East Asia 10-12 July 2024 Bangkok, Thailand

Register now:





CPHI Korea

27-29 August 2004 Seoul, Korea

Register now:





Pharmaconex

8-10 September 2024 Cairo, Egypt

Register now:





CPHI Milan

8-10 October 2024 Milan, Italy

Register now:





10-12 December 2024 Riyadh, Saudi Arabia

Register now:





Thank you to our sponsors & partners













Sustainability partners









Thank you to our loyal exhibitors

















